



GOVERNMENT COLLEGE (A), ANANTAPUR
Re-Accredited with A Grade by NAAC (3rd Cycle)
CAREER GUIDANCE CELL



Name of the Career Awareness Program:

AWARENESS ON OPPORTUNITIES IN REAL ESTATE IN ANANTAPUR DISTRICT

Resource person: Sri K. Harinath, Alumni and Real Estate Agent

Date of the program: 01.02.2022

Venue of the Program: Room No.36

Number of students attended: 45



BRIEF REPORT ON THE PROGRAM:

Sri K. Harinath, Alumni of the college and Real Estate Agent has been working in Real Estate for the last two years and has earned rich experience in real estate. He has given important information on various opportunities in Real Estate Industry.

The following is the gist of his speech.

There are various job opportunities available in the field of real estate. Here are some common roles within the real estate industry:

Real Estate Agent/Realtor: Real estate agents assist buyers and sellers in the purchase, sale, or rental of properties. They help clients with property listings, marketing, negotiations, and facilitate the closing process.

Property Manager: Property managers oversee the day-to-day operations of rental properties on behalf of property owners. Their responsibilities include tenant screening, rent collection, property maintenance, and handling lease agreements.

Real Estate Developer: Real estate developers identify and acquire properties for development projects. They coordinate the design, construction, and marketing of residential, commercial, or industrial properties.

Real Estate Analyst: Real estate analysts conduct market research, analyze data, and provide insights on property investments, market trends, and property valuation. They assess financial viability, risk, and return potential of real estate projects.

Real Estate Appraiser: Appraisers determine the value of properties for various purposes, including mortgage lending, property tax assessment, or investment evaluation. They assess factors such as location, condition, and market trends to provide accurate property valuations.

Real Estate Broker: Brokers are licensed professionals who oversee real estate transactions and manage real estate agents. They may own their own brokerage firm or work within a larger brokerage. Brokers often have additional experience and qualifications beyond real estate agents.

Real Estate Consultant: Real estate consultants provide expert advice to individuals or businesses on various aspects of real estate, such as investment strategies, market analysis, portfolio management, or property development.

Real Estate Finance Professional: Finance professionals in real estate work with lenders, banks, or financial institutions to facilitate property financing, mortgage lending, loan underwriting, and investment analysis.


Urban Planner: Urban planners focus on land-use planning, zoning regulations, and community development. They help shape the development and growth of cities, considering factors such as population, infrastructure, and environmental sustainability.

Construction Manager: Construction managers oversee the planning, coordination, and execution of construction projects. They work closely with architects, engineers, contractors, and subcontractors to ensure projects are completed on time and within budget.

These are just a few examples of the many job opportunities available in the real estate industry. The specific roles and opportunities may vary based on location, market conditions, and individual skill sets. It's recommended to explore job portals, company websites, and industry associations for current job listings and further information on real estate career opportunities.

Participants: Hon.Principal Dr. ACR Diwakar Reddy, Sri R. Sreeramulu, Sri M. Venkataswamy, Sri G.Sekhar, Sri C Ravindra Reddy , Smt. Sumangali, Dr. U Prabhakar Reddy, Lt. Dr. G. Ranganatham, Dr. M Mallikarjuna, Dr. Shama Bharathi, Smt.B. Prabhavathi, Dr. M Mallikarjuna, Dr K Sridar, Smt.D. Kavitha, Sri A. Bhanu Prakash Reddy, Sri B.Nagabhushana, Dr. Kavitha, Dr. Giridhar, Smt. A. Madhavi, Sri Balakrishna, Sri E. Rajanna, Sri Bala Obulesu, Smt. V. Chandrakala, Mr. Sri M Ashok, Miss Sujatha , Mrs. Swetha, Mrs. Deepthi and Students attended the program.

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The Convener
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